



NORTH BRANCH

—Minnesota—

Kevin Schieber
Mayor

Robert Canada
Councilmember/Acting Mayor

Travis Miles
Councilmember

Kelly Neider
Councilmember

Peter Schaps
Councilmember

**CITY COUNCIL
SPECIAL AGENDA
WEDNESDAY, SEPTEMBER 4, 2024 @ 6:30 PM
CITY HALL, 6408 ELM STREET, NORTH
BRANCH, MN 55056**

1. CALL TO ORDER
2. PLEDGE OF ALLEGIANCE
3. ROLL CALL
4. APPROVE AGENDA
 - a. Approve Agenda ACTION
5. SPECIAL SESSION ITEMS
 - a. Review of City Administrator Candidates ACTION
 - b. 2025-2035 Operating and Capital Budget Discussions VERBAL UPDATE
6. ADJOURNMENT

Since we do not have time to discuss every point presented, it may seem that decisions are preconceived. However, background information is provided to the City Council on each Agenda item in advance from Staff and appointed Commissions; and decisions are based on this information and past experiences. In addition some items may also have been discussed preliminarily at Council Work Sessions. If you are aware of information that has not been discussed, please raise your hand to be recognized. Comments that are pertinent are appreciated. Items requiring excessive time may be continued to another meeting.



Prepared By:
Ragini Varma, City Clerk / IT Director
Presenter: Ragini Varma, City Clerk / IT Director
Date: 08/28/2024

Board & Commission: City Council

Subject: Approve Agenda

Council to approve the presented agenda with a motion and second before proceeding further in the meeting.

Voting Requirements:

Voting Options Simple Majority



Prepared By:
Sharon Wright, Finance Director
Presenter: Sharon Wright, Finance Director
Date: 08/21/2024

Board & Commission: City Council

Subject: 2025-2035 Operating and Capital Budget Discussions

Finance Director Wright will continue with the 2025-2035 Operating and Capital Budget Discussions.

Voting Requirements:

INFO



NORTH BRANCH

August 29, 2024

TO: The Honorable Mayor and City Council

FROM: Linda J. Woulfe, Interim City Administrator
Sharon Wright, Finance Director

SUBJECT: 2025 Preliminary Levy and Budget

First, I want to thank you for all the challenging work you have put in on framing the 2025 operating and capital budgets. Based upon prior Council discussions at budget meetings, staff is recommending the following levy for 2025:

Purpose	Dollar Amount	Change in Tax Rate
General Fund Operating Levy	\$7,717,357.00	2024 Tax Rate: 36.93% 2025 Tax Rate: 48.82%

This levy accomplishes the following Council goals and investments in the City:

- Ensuring adequate staffing to meet increased service needs
 - Adds a Human Resources position.
 - Adds a new patrol officer position.
 - Promotes an existing officer to a Sergeant's position.
 - Increases the pay for our paid, on-call firefighters to attract and retain firefighters.
 - Adds two public works employees.
 - Permits the leasing of six new squad cars to improve the police fleet and provides a vehicle for the new patrol officer position.
 - Increases the contribution to pavement management from \$507,000 in 2024 to \$750,000 in 2025. (This still underfunds the pavement management program. In prior plans, pavement management was recommended to increase to \$1,379,170 in 2025. However, additional dollars for projects can be managed through bonding.)
- Begins to fund a capital fund by levying \$300,000 for future equipment needs.
- Permits existing levels of service to be carried out by the City.

What is not included:

- Tanker truck replacement
- Mower replacement
- Replacing the carpet in the community room at the Library

- Setting aside \$440,000 for facility needs. The council should have a larger discussion on facility improvements when the final space needs analysis and facilities reports are completed.

City staff has researched bonding options for the replacement of the tanker truck, mowers, and two plow trucks. If the City issues a \$3,000,000 bond in 2025, it can cover these items with the potential to also address street improvement needs. Payments on this bond would not begin until 2026. Interest only payments could start in 2026 with full principal and interest payments beginning in 2027. The City's debt service payments are declining from \$337,000 in 2025 to \$164,000 in 2027. This gives you room to add to debt service without having a larger levy increase.

The County Road 30/377th Avenue roundabout project is scheduled to happen in 2025. The City committed to its \$1,000,000 share of the project in 2023. However, funding for the City's share was not included in the City's 2024 or 2025 budget. Therefore, we are recommending the City use general fund reserves to pay its share. Available reserve dollars are between \$500,000 to \$1,200,000. Therefore, using reserve funds for this one-time project will meet the City's financial commitment, keeps the City within its fund balance policy, and does not increase the levy.

We believe this is a comprehensive budget approach which sets the City up for future success. North Branch has seen tremendous growth over the last decade and the City needs to adopt a budget that addresses the additional demands of that growth. If the City Council concurs with this recommendation, City staff will prepare the proper preliminary levy and budget resolutions for the September 10, 2024, City Council meeting. If the preliminary levy is adopted at the September 10, 2024, meeting, then the September 17, 2024, meeting would be cancelled.

Also included in the Council's budget packet are:

- a chart of tax rates for cities with similar populations and taxable market values for your review and comparison
- property tax examples for residential and commercial properties

Levy Increments

2025 Tax Capacity from Chisago County	\$ 15,808,110	-1.04%
2024 Tax Capacity From Chisago County	\$ 15,975,003	

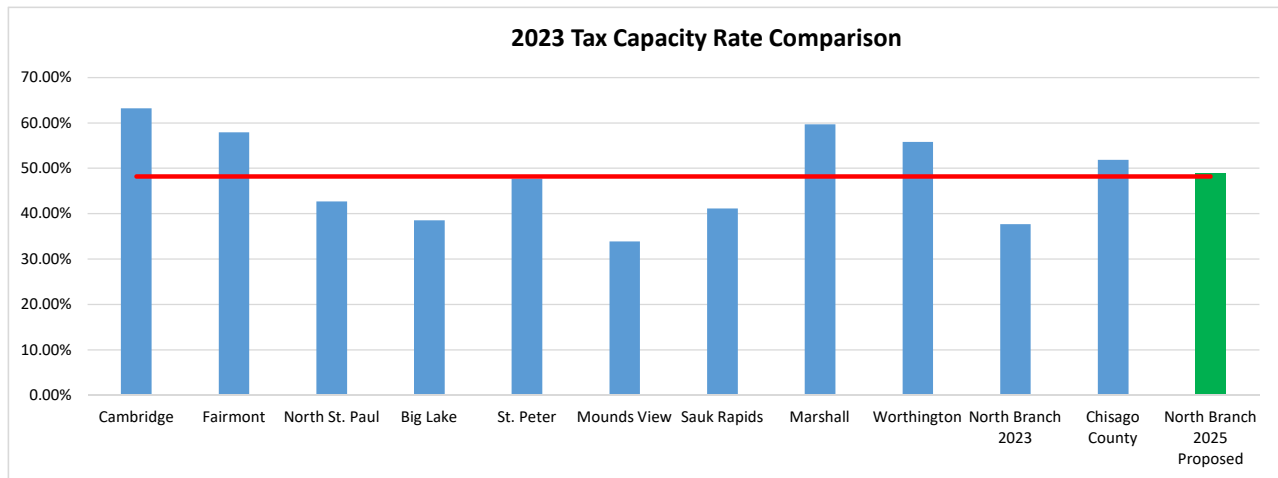
		2025 Proposed Levy	2025 Proposed Tax Capacity Rate	2024 Final Levy	Increase to Tax Revenue %	2024 Tax Capacity Rate
General Fund Operating Levy		6,384,527		5,297,000	20.5%	
EDA Operating Levy		194,250		185,000	5.0%	
Capital Plan Funding		275,000		-		
Debt Service Levy		337,000		418,000	-19.4%	
Total Levy		7,190,777	45.49%	5,900,000	21.9%	36.93%
	Additional Needs					
HR Professional (salary & benefits)	101,525	7,292,302	46.13%		23.6%	
Police Officer Promotion (salary & benefits)	31,733	7,324,035	46.33%		24.1%	
New Police Officer (salary & benefits)	116,788	7,440,823	47.07%		26.1%	
Fire - Change from Stipend to Hourly pay	57,188	7,498,011	47.43%		27.1%	
New Public Works Employee (salary & benefits)	23,273	7,521,284	47.58%		27.5%	
New Public Works Employee (salary & benefits)	23,273	7,544,557	47.73%		27.9%	
Lease 6 new squad cars at \$900/month	64,800	7,609,357	48.14%		29.0%	
Outfit 6 squad cars at \$18,000 each	108,000	7,717,357	48.82%		30.8%	

Fund Balance Purchases

Pavement Management (CR 30 Roundabout)	1	1,000,000
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Tax Capacity Rate (TCR) Comparison

	2023 TCR	AVG TCR
Cambridge	63.23%	48.20%
Fairmont	57.94%	48.20%
North St. Paul	42.71%	48.20%
Big Lake	38.52%	48.20%
St. Peter	47.73%	48.20%
Mounds View	33.86%	48.20%
Sauk Rapids	41.11%	48.20%
Marshall	59.70%	48.20%
Worthington	55.80%	48.20%
North Branch 2023	37.68%	48.20%
Chisago County	51.88%	48.20%
North Branch 2025 Proposed	48.82%	48.20%



Homestead Residential							
Valuation		2024 Taxes		Estimate 2025 Taxes	Difference		Per Month
\$200,000.00		\$668.00		\$837.00	\$169.00		\$14.08
\$250,000.00		\$869.00		\$1,103.00	\$234.00		\$19.50
\$300,000.00		\$1,070.00		\$1,369.00	\$299.00		\$24.92
\$350,000.00		\$1,271.00		\$1,635.00	\$364.00		\$30.33
\$400,000.00		\$1,473.00		\$1,901.00	\$428.00		\$35.67
Commercial							
\$300,000.00		\$1,939.00		\$2,563.00	\$624.00		\$52.00
\$500,000.00		\$3,416.00		\$4,516.00	\$1,100.00		\$91.67
\$750,000.00		\$5,263.00		\$6,957.00	\$1,694.00		\$141.17
\$1,000,000.00		\$7,110.00		\$9,398.00	\$2,288.00		\$190.67
Based upon a levy of 7,717,357							

City of North Branch Staff Report

Prepared By: Chief Dan Meyer
Presenter: Chief Dan Meyer
Date: 08/29/2024
Subject: Lease Option for Squad Car Replacement

The Police Department currently has a fleet of 14 vehicles used by our sworn officers. Out of these vehicles, 7 of them will be five or more years old as of 2025. In an effort to move towards the target 5 year vehicle replacement plan that was outlined in the *North Branch Financial Management Policy* adopted by the City Council back in July, one option is to lease vehicles from the State through the MN Fleet and Vehicle Services Program.

Under this program, local governments can lease vehicles for up to a five-year term for approximately \$900/month. The leasing program for law enforcement covers the vehicle, service (excluding tires and brakes), and repairs (customer damage not covered). The leasing program also has a mileage limit but I do not anticipate any of our vehicles reaching the maximum mileage.

In addition to the cost of the yearly lease, there would be an additional one-time cost of approximately \$18,000 per vehicle in the first year for outfitting the squad cars with the proper equipment. Leasing 8 vehicles would replace all of our vehicles that have reached the 5 year mark and would add an additional vehicle for a new officer if that is approved in the 2025 budget.

Below shows the approximate cost of leasing eight vehicles (which brings us into compliance with the finance policy) versus the cost of leasing six vehicles:

Leasing of 8 vehicles:

2025 Expense

- | | |
|--|-------------|
| - Lease cost (\$900/month per vehicle) | - \$86,400 |
| - One time equipment and installation cost | - \$144,000 |

Continued Annual Expense 2026-2029	- \$86,400
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Leasing of 6 vehicles:

2025 Expense

- | | |
|--|-------------|
| - Lease cost (\$900/month per vehicle) | - \$64,800 |
| - One time equipment and installation cost | - \$108,000 |

Continued Annual Expense 2026-2029	- \$64,000
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I believe that leasing can get the City back on track with our squad car replacement program and is a lower cost than purchasing squad cars. I respectfully request the Council move forward with leasing a minimum of six vehicles for FY 2025.



Prepared By:
Patrick Heinen, Fire Chief
Presenter: Patrick Heinen, Fire Chief
Date: 08/21/2024

Board & Commission: City Council

Subject: Review of Paid, On Call Firefighter Pay Request

Fire Chief Pat Heinen will provide an overview on firefighters pay.

Voting Requirements:

Reasons to go back to hourly pay

- With the current pay structure,
- You no longer get paid after you reach the maximum % hours. Total fire hours split into 40% hours worked on fire calls ,30% of Fire hours spent on training, 10% on meeting, 10% on public ed., and 10 % on wellness.
We have people that make 70% of calls (working for free 30% of the year).
People that stop once they make the % (not willing to work for free) People that make the min to stay in good standards (who get paid per hour better than anyone). We then require extra training for anyone that wants to be an officer. These trainings Are 80 hours courses plus home studying plus an eight-hour exam on a Saturday of which they stop getting paid about 24 hours into the class.
- All of this makes the people work to give the community the highly trained help they expect while being very under compensated.
- Over the past few years, we have had a lot of FF's retire causing basic training of knowledge that was lost with retirements. Along with that we are far behind on advanced training and programs. This all leads to more training that will not be paid under the current pay structure.
- If paid hourly
- FF will get paid for the time they invest
- FF that stops in for a canceled call just to stay active vers the FF that gets up at 2am to spend 3 hour on a call for the smell of gas will be paid accordingly.
- The idea is that if you are paid for what you do vers the group you fall into we will have more perticipation on calls that we are only getting the min FF to show up to.
- Be able to add to the training that are needed.

Current payout for last year

- We had a total of 5000 FD recognized hours last year
- 80 hours for the Lowest hours for pay of \$1200
- 320 fours for the highest hours for pay of \$2400

If paid at an entry level pay for the area

at \$15 an hour

- lowest hours of 80 would get \$1200
- Highest hours of 320 would get \$4800

Officers do a lot of free hours and will be expected to do more in order to bring the FD current with needs of our community and should be compensated for this as well.

I have listed just a few things that we have been working on already this year and will be investing a lot more time into.

Advanced Training and procedures

- EV car fire on roadways, with or without victims, at charging stations, in attached garage.
- EV accidents, where to cut, how to kill power etc...
- Solar panel power on and of homes....
- Active shooter vers active threat..
- Emergency response plan (ERP) plans for the FD involvement with the PD, City, County, schools, businesses, railroad
- Preplans, tier II reports, inspections on new and old business in town

All of these things Are outdated at best and take hours of planning And multiple training on each.

All these items involve several added hours to the officers not included in the hours above.

I would like to see the officers compensation looked at as well

Proposing

- Chief \$8000
- Asst chiefs \$4000
- Captains \$2500
- Lieutenants \$2000

The mayor asked about the increase in call volume. This is the call load over the last 20 years

You will see an increase of approximately 200% from 2005 to 2024.

Year	calls
2005	108
2010	145
2015	138

2020	181
2021	185
2022	198
2022	198
2023	200
2024 YTD	178

When we went to the tier program we were at \$10 an hour, surrounding departments are at \$16 to \$26 an hour. I know the budget is already tight, and we won't be able to achieve all of what I'm asking. I still feel this needs to be addressed and actions need to be started in this direction. With younger members, pay becomes more important (some will pay babysitters \$10 an hour so they can go to training). We have had a problem with attendance at calls dropping for the past few years leaving it up to a few that make most of the calls.



Prepared By: Shawn Williams, Public Works Director
Presenter: Shawn Williams, Public Works Director
Date: 08/30/2024

Board & Commission: City Council

Subject: 2025 Public Works Budget-Zero turn mower leasing option

The city has a 10-year capital improvement program projecting the infrastructure and equipment needs of the various city departments. One of the times in the CIP for Public Works is the replacement of the zero turn lawn mowers used for maintaining the city's parks, building grounds and different properties the city owns. As we go into the budget process, we always look for options to be efficient and more effective to keep costs down while accomplishing the need for having reliable equipment. I have provided two options for the council to discuss regarding the zero turn mower replacement. Option one: purchase the mower out right and own it. Option two lease/rent the units on an annual basis.

The last option would be to purchase the mower out right at a cost of \$24,345.19 to \$30K. For reference info the CIP estimated amount was \$30K. The lease option listed above is the most cost-effective option for the city. Leasing eliminates the need for the large cash capital outlay cost, there is no maintenance required other than the wearable, blades, or tires and we don't have to find room to store it. Each year the city would be supplied with new zero turn mowers at a low monthly rental/lease cost. If the council is inclined to this option we would sell the current Kubota at auction in the spring of 2025. Doing this would make this option budget neutral as I would expect the auction price for the current used mower to be at \$5-6K.

The other item in the CIP is the replacement of the tri-deck mower. This is a large 21 ft. mower pulled behind a tractor. Lease options are not available for this unit. This mower is used for mowing the city's ball fields and large open spaces that require "finish" quality mowing. The cost for this mower is \$36K see attached. The current tri-deck mower is 20 years old, and worn out, holes in deck, bearing failing ect. The lease option above would free up cash for this purchase if the council is so inclined.

Voting Requirements: N/A



Quote Page 1 of
Quote Number: 740845
Effective Date: 08/19/2024
Valid Through: 08/31/2024

Ship To

Kubota Dealer

Bill To

CITY OF NORTH BRANCH
PO BOX 910
NORTH BRANCH, MN 550560910
Work: 6516748113
Mobile: 6748493

Olson Power and Equipment, Joe Fairbanks
Inc. Phone: (651) 674-4494
38560 14th Ave Email:
North Branch, MN 55056 jfairbanks@olsonpower.com

CITY OF NORTH BRANCH
PO BOX 910
NORTH BRANCH, MN
Work: 6516748113
Mobile: 6748493

AFM4522 - ALL FLEX MOWER 4522

Description	Manufacturer	Model #	Qty	MSRP	Price Each	Total
ALL FLEX MOWER 4522	LAND PRIDE	AFM4522	1	\$35,920.00	\$35,920.00	\$35,920.00

Cash Details

Equipment Total	\$35,920.00
Additional Charges	\$0.00
Cash Sale Price	\$35,920.00

Kubota Disclaimer

Sales quote can only be provided by a participating Kubota dealer. Only Kubota and Kubota performance-matched Allied equipment are eligible. Inclusion of ineligible equipment may result in a higher blended APR. Stand Alone Kubota or Allied implements and attachments/accessories are subject to stand alone programs. Financing is available through Kubota Credit Corporation, U.S.A.; subject to credit approval. Program eligibility requirements are subject to change without notice and may be withdrawn without notice. Some exceptions apply. See dealer or go to KubotaUSA.com for more information.



Quote Page 1 of
Quote Number: 747232
Effective Date: 08/29/2024
Valid Through: 08/31/2024

Ship To

Kubota Dealer

Bill To

CITY OF NORTH BRANCH
PO BOX 910
NORTH BRANCH, MN 550560910
Work: 6516748113
Mobile: 6748493

Olson Power and Equipment, Joe Fairbanks
Inc. Phone: (651) 674-4494
38560 14th Ave Email:
North Branch, MN 55056 jfairbanks@olsonpower.com

CITY OF NORTH BRANCH
PO BOX 910
NORTH BRANCH, MN
Work: 6516748113
Mobile: 6748493

Z726XKWNC-60 - COMMER ZTR W/60"DECK/25.5HP KAWASAKI



Description	Manufacturer	Model #	Qty	MSRP	Price Each	Total
COMMER ZTR W/60"DECK/25.5HP KAWASAKI	Kubota	Z726XKWNC-60	1	\$12,899.00	\$11,500.00	\$11,500.00

Cash Details

Equipment Total	\$11,500.00
Additional Charges	\$0.00
Cash Incentives	(\$600.00)
Cash Sale Price	\$10,900.00

\$450 per month for 6 months. Customer is responsible for all service. Any trade ins will be consigned with an agreed upon price.

Kubota Disclaimer

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Z700 Series

Z726XKWNC-60

* * * EQUIPMENT IN STANDARD MACHINE * * *

GASOLINE ENGINE

Kawasaki, Model FX 860V
25.5 HP @ 3600 rpm
Displacement 852 cc

TRANSMISSION

Parker Torqpack GT14
Integrated 14cc pump and wheel motor
Internal Parking Brake
Forward Speeds 0 - 11.2 mph
Reverse Speeds 0 - 5.6 mph

STEERING / MOTION CONTROL

(2) Hand Levers
Hydraulically Damped

FLUID CAPACITY

Fuel Tank 11.6 gal
Oil 1.9 qts
Transaxle 3.5 qts

DIMENSIONS

Height 70.8"
Length 83.9"
Width w/o deck 54.7"
Wheelbase 51"

* Manufacturer's estimate.

OPERATING FEATURES

Zero Turn Radius
Foot Controlled Brake
Adjustable Levers and Mower Deck Lift Pedal
Cup Holder & Storage Compartments
Semi-pneumatic, Smooth, Flat free Front Tires

SAFETY EQUIPMENT

Seat Safety Switch
Control Lever Safety Switch
Parking Brake Safety Switch
Foldable ROPS

PTO SYSTEM

Belt Driven
Dynamo-Electric clutch

MOWER DECK

60" Cutting Width
1-5" Cut Height, Adjustable
1/4" Increments
Flexible Discharge Cover
Fabricated 8 Gauge Steel
6" Deep Design
3 Blades
18,600 fpm Blade Tip Speed
Maintenance-Free Sealed Spindles

City of North Branch
6408 Elm St
North Branch, Mn 55056

August 26, 2024

This is the proposal to rent two John Deere Z930M zero turn mowers for a 6 month rental allowing 150 hours usage per machine. Excess hrs results in \$15 per hour overage. The Z930m features a 25.5 hp Kawasaki engine and a 60" side discharge mower deck.

Rent (2) John Deere Z930M Zero Turn Mowers for 6 month term, 150 hrs allowed each: \$5,400

Any questions let me know.

Jesse Kraft
Minnesota Equipment -Isanti
763-444-8873
jessekraft@mnequip.com



Isanti
233 Cajima Street
Isanti, MN 55040
(763) 444-8873

Rogers
13725 Main Street
Rogers, MN 55374
(763) 428-4107

Ham Lake
14802 Aberdeen St. NE
Ham Lake, MN 55304
(763) 755-2347

Savage
7525 W Highway 13
Savage, MN 55378
(952) 890-9242

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

Vendor: Deere & Company

- ☐ 2000 John Deere Run
Cary, NC 27513

- ☐ Signature on all LOIs and POs with a signature line

- ☐ Contract name or number; or JD Quote ID

- ☐ Sold to street address

- ☐ Ship to street address (no PO box)

- ☐ Bill to contact name and phone number

- ☐ Bill to address

- ☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)

- ☐ Membership number if required by the contract

For any questions, please contact:

Jesse Kraft

Minnesota Equipment, Inc.
233 Cajima Street
Isanti, MN 55040

Tel: 763-444-8873

Fax: 763-444-6597

Email: jessekraft@mnequip.com

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

Quote Id: 31570067

**ALL PURCHASE ORDERS MUST BE MADE OUT
TO (VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**

Minnesota Equipment, Inc.
233 Cajima Street
Isanti, MN 55040
763-444-8873
isantisaless@mnequip.com

Prepared For:

CITY OF NORTH BRANCH



Proposal For:

Delivering Dealer:

Jesse Kraft

Minnesota Equipment, Inc.
233 Cajima Street
Isanti, MN 55040

isantisaless@mnequip.com

Quote Prepared By:

Jesse Kraft

jessekraft@mnequip.com

**ALL PURCHASE ORDERS MUST BE MADE OUT
TO (VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
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**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**

Minnesota Equipment, Inc.
233 Cajima Street
Isanti, MN 55040
763-444-8873
isantisaes@mnequip.com

Quote Summary**Prepared For:**

CITY OF NORTH BRANCH
6408 ELM ST
NORTH BRANCH, MN 55056

Delivering Dealer:

Minnesota Equipment, Inc.
Jesse Kraft
233 Cajima Street
Isanti, MN 55040
Phone: 763-444-8873
jessekraft@mnequip.com

Quote ID: 31570067
Created On: 26 August 2024
Last Modified On: 26 August 2024
Expiration Date: 25 September 2024

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE Z997R DIESEL WITH 72 IN. MOWER DECK	\$ 24,345.19 X	1 =	\$ 24,345.19
Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)			
Price Effective Date: August 25, 2024			
Equipment Total			\$ 24,345.19

Quote Summary

Equipment Total	\$ 24,345.19
Trade In	
SubTotal	\$ 24,345.19
Est. Service Agreement Tax	\$ 0.00
Total	\$ 24,345.19
Balance Due	\$ 24,345.19

Salesperson : X _____**Accepted By : X** _____

Selling Equipment

Quote Id: 31570067 **Customer Name:** CITY OF NORTH BRANCH

**ALL PURCHASE ORDERS MUST BE MADE OUT
TO (VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**

Minnesota Equipment, Inc.
233 Cajima Street
Isanti, MN 55040
763-444-8873
isantisaes@mnequip.com

JOHN DEERE Z997R DIESEL WITH 72 IN. MOWER DECK

Hours:

Stock Number:

Contract: Sourcewell Grounds Maintenance 031121-DAC
(PG NB CG 70)

Selling Price *
\$ 24,345.19

Price Effective Date: August 25, 2024

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
091STC	Z997R DIESEL NA	1	\$ 30,269.00	23.00	\$ 6,961.87	\$ 23,307.13	\$ 23,307.13
Standard Options - Per Unit							
001A	United States/Canada	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1150	26x12x12 Pneumatic Turf Tires	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1506	72 In. 7-Iron PRO Side Discharge Mower Deck	1	\$ 750.00	23.00	\$ 172.50	\$ 577.50	\$ 577.50
Standard Options Total			\$ 750.00		\$ 172.50	\$ 577.50	\$ 577.50
Dealer Attachments/Non-Contract/Open Market							
BTC10674	Rear Bumper Kit	1	\$ 598.13	23.00	\$ 137.57	\$ 460.56	\$ 460.56
Dealer Attachments Total			\$ 598.13		\$ 137.57	\$ 460.56	\$ 460.56
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 31,617.13		\$ 7,271.94	\$ 24,345.19	\$ 24,345.19

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53



JOHN DEERE
FINANCIAL

Finance Options

Valid through September 25, 2024

Created On August 26, 2024

New JOHN DEERE Z997R DIESEL WITH 72 IN. MOWER DECK

Selling Price	\$ 24,345.19
Add'l Advanced Payment	---
Trade-Ins	---
Net Selling Price	\$ 24,345.19
Physical Damage Insurance	---
PowerGard	---
Filing / Origination Fees	---
Total Lease Amount	\$ 24,345.19
Purchase Option	\$ 11,604.64

Lease Offer

Term in Months **24**

Annual Hrs **250**

\$ 7,423.50
Annual

Quote does not include sales tax. Quote may or may not include property tax. Insurance, warranty, and fees quoted with this offer are included in the Cost/ Hour calculation.

Subject to approval by John Deere Financial. Taxes, freight, setup, and delivery charges, and optional charges for other services may or may not be included and could change the lease payment. Lease payments are in advance unless otherwise noted in the quote above and may vary based upon the end of lease term purchase option price. Not available for Consumer use. Available only at participating dealers.